

The real value of financial advice

“ Most unadvised customers would experience better financial outcomes if they followed professional financial advice ”

Source: Adviser Delta, a Quilter research paper on the importance of advice, June 2019.

Consider this example:

Average retirement income **without** financial advice **£17,168**



Average retirement income **with** financial advice **£24,175**

This is **40% higher (£7,007)** than without financial advice

Over a 21-year retirement, this means having an **extra £147,147**

Source: Retirement Income Uncovered -The New Normal

